INVESTOR PRESENTATION
August 2026

SAFE HARBOR

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INDUSTRY HIGHLIGHTS FOR Q1 FY27

Industry Growth momentum Continues

PV posted 17 % YoY growth led by UVs
2W Growth at 23% YoY, exports grew by 37%

EV Penetration increases

Q1 FY27 EV registration surged over 50% YoY
e-PV Penetration increased to 6.8% vs 4.2% YoY
e-2W Penetration increased to 9.2% vs 6.2% YoY

Delhi government's EV policy 2.0

Tax relief and incentives on scrapping ICE vehicles
No new 2W registrations of petrol and CNG category from April 2028
Aggregators to transition by April 2030.

West Asia Conflict

Supply chains pressure,
Elevated crude oil prices resulting in Global inflation and moderating growth outlook owing to conflict in West Asia.

Classification: Internal

KEY OPERATIONAL HIGHLIGHTS FOR Q1 FY27

Enters Passenger Vehicle Seating business

Secured anchor customer order
To Sept plant in CSN with capex of Rs 320 Cr
Expected SOP Q4FY28

Record sales for EV Systems

Revenues grew by 130% YoY to Rs 186 Cr
e-2W Charger- Supplies to new customer, increase SOB with existing customers

Sunroof : Added New customer, order book cross Rs 500 Cr

Secured order from new customer for Sunroof
Additional order for Electric roller shades

Impressive Export growth in Seating and 2W Switch

Exports crosses Rs 200 Cr for the quarter
2W Switch export grew to Rs 95 Cr
Seating exports increase to Rs 72 Cr

New strategic customer addition for 4W Lamps in India and Indonesia

Added new global OEM for domestic supply in India
Secured more orders and added Second customer in Indonesia

Classification: Internal

KEY FINANCIAL HIGHLIGHTS FOR Q1 FY27

Group Revenues (Including JVs and Associates) (Unaudited) higher by 21% Y-o-Y

Rs 6,896 Cr

for the quarter

Consolidated Revenues increased by 26% Y-o-Y to

Rs 5,557 Cr

for the quarter

EBITDA higher by 21% Y-o-Y to

Rs 572 Cr

for the quarter

EBITDA margin at

at 10.3%

for the quarter

PAT (UML share excluding exceptional items) increased by 24% on Y-o-Y basis

Rs 296 Cr

for the quarter